

Wholesale Operations

Supplying Superior Agronomic and Industrial Products to Smart Customers Across North America.



Distribution Points

Today's growers employ seeding and application equipment that operates more quickly and accurately than ever. With such efficient equipment, the J.R. Simplot Company's customers depend on their supplier to be reliable and consistent. The application of plant nutrients, however, is generally a seasonal activity, which means a tremendous amount of product must be delivered in a short window of time. To meet the ever-increasing demands of growers, and the equally high expectations of industrial customers, the J.R. Simplot Company operates an extensive distribution network, which delivers products quickly and efficiently to customers across North America.

Vision

To support its position as a leading agricultural and industrial supplier, Simplot recently acquired import facilities at Portland, Oregon, and formed partnership agreements to expand import capabilities at Stockton, California, and Point Comfort, Texas.

How We Reach the Wholesale Customer

History

J.R. Simplot Company's Wholesale Operations began in the mid-1940s, when wartime requirements boosted demand for Idaho potatoes and America's phosphate fertilizer supplies were dwindling. Seeing great business opportunity in meeting those demands, J.R. Simplot was determined to explore untapped phosphate reserves and develop processing and production capabilities.

Production of Simplot products for wholesale distribution began at the facility near Pocatello, Idaho, with tremendous growth in distribution operations marking the way since then. Simplot is now one of North America's major suppliers of crop nutrition, while its wholesale product lines have expanded to include feed ingredients, industrial products, and silica sand.

The J.R. Simplot Company is committed to advancing efficient application technologies and other innovations that promise continued success for its valued customers, while supporting further growth in Simplot's diversified business sectors.

The company's Wholesale Operations will continue to partner with customers to meet the requirements of complete product cycles, offering support, services, and technology.



Wholesale Operations



Simplot Mining & Manufacturing
SYSTEM OVERVIEW

Products Produced for Wholesale Distribution

Plant Nutrients

Elements such as nitrogen, phosphorus and sulfur occur naturally, but these elements don't always exist in the right levels for optimum crop health. Through the ages, civilizations that discovered ways to supplement their farmland not only survived, but prospered. The J.R. Simplot Company is in the business of producing and marketing these basic plant nutrients—nitrogen, phosphates and sulfates.

The age-old practice for healthy crops holds true today. Although our methods have changed, naturally occurring elements are still extracted from the environment and used to supplement our farmland. Modern supplementation of plant nutrients, combined with scientific management of crop inputs and water, provides the right environment for high-yield farming. This holistic approach means tremendous volumes of healthier crops and an abundance of nutritious food can be delivered to the marketplace.

Animal Feed Ingredients

The production of feed phosphates begins with the mining of phosphate rock. Defluorinated phosphoric acid is produced from the rock and combined with premium white limestone to create a high quality, nutritional feed ingredient. Strict standards for production and quality control provide the appropriate physical and chemical characteristics required by animal-feed manufacturers.

Silica Sand

At the north end of Lake Mead, near Overton, Nevada, the J.R. Simplot Company is mining some of the purest silica sand in the world. Believed to be an ancient sea beach where centuries of wave washing removed most of the iron oxides from the grains, the Overton deposit is renowned for its brilliant white color and a chemical purity of 99.5% silica.

Foundries use silica sand for casting molds and cores, which are then used to cast various metal components, such as plumbing fixtures, and auto and aerospace parts. Silica sand also is used in recreational applications, such as golf courses and volleyball courts. By far, silica's greatest application is to glass making, where the high purity provides the clarity required for commercial, residential and auto glass, and food containers.

Industrial Products

With special attention to ensuring on-time delivery, Simplot's Industrial Products Team provides high-quality commodity chemicals and related services across North America.

It's A Fact



The extra plant growth resulting from fertilizer application eliminates more carbon dioxide in the atmosphere than is emitted when nitrogen fertilizer is produced.

Industrial Products available include:

- Ammonium Hydroxide
- Ammonium Nitrate
- Ammonium Sulfate
- Anhydrous Ammonia
- Di-Ammonium Phosphate
- Mono-Ammonium Phosphate
- Nitric Acid
- Phosphoric Acid
- Purified Phosphoric Acid
- Sulfuric Acid
- Sulfuric Acid – Diluted
- Triple Superphosphate
- Urea Granular

Corporate Information

The Mining & Manufacturing Group is part of the J.R. Simplot Company, a privately held agribusiness company. With facilities throughout the western United States and Canada, the Mining & Manufacturing Group is focused on meeting the needs of its customers through the environmentally conscious extraction of natural resources, the manufacture of fertilizers that help make modern agriculture a miracle of productivity, and the distribution of the highest-quality agricultural products. Along with the rest of the J.R. Simplot Company, the employees of the Mining & Manufacturing Group recognize and embrace the responsibilities that fall to a company dedicated to *Bringing Earth's Resources to Life*.

J.R. Simplot Company

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